Erate Internal Communications Cumulative Scoring Sheet

	Bear Data	On Sat	Lakehills	Counter Trade
Pearl	59	38	56	54
Linda	66	32	60	48
Norbert	65	39	55	49
Richard	53	53	60	49
Ernest	69	63	50	47
Sylvia	59	44	55	55
Total	371	269	336	302

Date:		
Pearl Lee		NNTU
Linda Curtis		NNL
Norbert Nez		NNDCD
Richard Morgan		NNTU
Ernest Franklin	·	NNTRC
Sylvia Jordan		NNDCD

Scoring Sheet

VENDOR: COUNTER TRADE

REVIEWER: ERNEST FRANKLIN DATE: 1/2/08

Review Section	1	Telecom & Internet Access		ernal ections
	Possible Score	SCORE	Possible Score	SCORE
PRICL/COST:	30		30	lD.
This project is subject to E-rate funding received and therefore has a				
will notice the sole factor in determining the Vendor(s) or proposal(s Vendor submitted the lowest cost bid	20	ns wii oo awa	20	aletyest cost
Feasibility of overall cost:			· · · · · · · · · · · · · · · · · · ·	
Vendor Cost Proposal Met/Under MFC (Maximum	10		10	0
Feasible Cost)	_		5	
Vendor Cost Proposal within 20% of MFC	5	<u> </u>] 3	<u> </u>
DESIGN AND SOLUTION SUITABILITY:	25) , o s	40
				i iii
Vendors must submit proposals, which address the RNP's description				
Viridions, demonstrated understanding of the scope of work, quality of less thilling and the proposed approach for accomplishing tasks identi				
awarded for innovative approaches and/or bringing in additional rest				
Vendor demonstrated understanding of the scope of	5		5	第 2
work and demonstrated technical expertise in carrying out the specific work requirements of the				25
RFP]	
Feasibility and quality of proposal approach	5		5	3
Innovative solution and bringing in additional	2		2	
resources	<u></u>			J
Addressed SOW requirements for	5			
telecommunications and Internet access services Addressed SOW requirements for internal			5	
connections requirements			J	\$3
Addressed SOW requirements for network	2		2	1
architecture				2
Addressed SOW requirements for security	2	j	2	Ø
Addressed SOW requirements for documentation	2		2	1
and training				
Met requirements for scheduling and work plan	2		2	. 1
requirements	1			<u> </u>

Review Section	Telecom & Internet Access			rnal ections
	Possible Score	SCORE	Possible Score	SCORE
VENDOR QUALIFICATIONS, REFERENCES AND PRIOR EXPERIENCE:	25		25 	16 14
Generalitechnical expertise and excellence as well as technical expert Points will be awarded based on the Vendor's profile credibility and performance of similar projects. Points will also be awarded for man	descriptions	i rujevani exper	ignes especia	lly incressed
experience, schediffe compliance systems integration experience and for the against and inmethiess of work performed for previous clients? requirements of this RFP. Points will be awarded for familiarity with	affiplemental and the comp	jo <mark>n expe</mark> rience) arabiticy of such	Altorate with work to the	e awarded
Vendor's profile, credibility, and description of	7		7	
relevant experience in performance of similar	/		,	\$ 3
projects				
Management capability including project management experience, schedule compliance,	8	<u> </u>	8	10
systems integration experience and implementation				•
experience]
Quality and timeliness of work performed for	7		7	
previous clients and the comparability of such work				3 04
to the requirements of this RFP				1
Familiarity with the Navajo Nation and/or work	3		3	1
previously performed on the Navajo Nation				<u> </u>
RESUME/PERSONNEL QUALIFICATIONS: Points will be awarded based on the experience of project staff members with Detailed resumes of project staff members with		iing similar wo		iënis and
credentials	,		,	\$5
Demonstrated ability of project staff members in performing similar work for other clients	6		6	\$4
				e e e e e e e e e e e e e e e e e e e
Listing maintained by the Navajo Business Regulatory Office.	2 Navajo bu:	siness in the Re	gistered Nava	
,	7		7	0
			1	
	11/1/	le recursive de single de la companya de la company	100	
Comments:				
		:		. 1
the comparability of that experience to this project Detailed resumes of project staff members with credentials Demonstrated ability of project staff members in performing similar work for other clients NAVAJO PREFERENCE CONSIDERATION: Points will be awarded based on the Vendor's rating as a Priority I or	7 6 7 2 Navajo bii		7 6	\$ 5 \$ 4

27 27

Scoring Sheet

VENDOR: LAKEHILLS
REVIEWER: ERRET FRANKLIN DATE: 1/02/08

PRICE/COST: 3.00 This project is subject to E-rate funding received and therefore has a limited budg will not be the sole factor in determining the Vendor(s) of proposal(s) selected P Vendor submitted the lowest cost bid 20 Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum 10 Feasible Cost) Vendor Cost Proposal within 20% of MFC 5 DESIGN AND SOLUTION SUITABILITY: 25 Vendors must submit proposals, which address the RFP's description of need. Powerdor at tensibility, and the proposed approach for accomplishing tasks (dentified in the seawarded for innovative approaches and/or bringing in additional resources to sup Vendor demonstrated understanding of the scope of 5	di Price will be sints will be awar	Possible Score 30 the primary 1 ded based on 20 10 5	
PRICE/COST: 3.00 This project is subject to E-rate funding received and therefore has a limited budge will not be the sole factor in determining the Vendorts) or proposal is selected. Proposal in the lowest cost bid 20 Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum 10 Feasible Cost) Vendor Cost Proposal within 20% of MFC 5 DESIGN AND SOLUTION SUITABILITY: 25 Vendors must submit proposals, which address the RPP's description of need. Po Vendor Silenonstrated understanding of the scope of work, quality of proposal if teasibility, and the proposed approach for accomplishing trisks identified in the scawarded for inhovative approaches and/or bringing in-additional resolutes to suppose a warded for inhovative approaches and/or bringing in-additional resolutes to suppose the scawarded for inhovative approaches and/or bringing in-additional resolutes to suppose the scawarded for inhovative approaches and/or bringing in-additional resolutes to suppose the scawarded for inhovative approaches and/or bringing in-additional resolutes to suppose the scawarded for inhovative approaches and/or bringing in-additional resolutes to suppose the scawarded for inhovative approaches and/or bringing in-additional resolutes to suppose the scawarded for inhovative approaches and/or bringing in-additional resolutes.	oints will be awar	the primary 1 ded trascil or 20 10 5	acioi bat lovesteost \$5
This project is subject to E-rate funding received and therefore has a limited budg will not be file sole factor in determining the Vendorts) or proposal(s) selected Power of the sole factor in determining the Vendorts) or proposal(s) selected Power of the Vendor submitted the lowest cost bid 20 Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum 10 Feasible Cost) Vendor Cost Proposal within 20% of MFC 5 DESIGN AND SOLUTION SUITABILITY. 25 Vendor submittage of the scope of work, quality of proposal in teasibility, and the proposed approach for accomplishing tasks identified in the seawarded for innovative approaches and/or bringing in-additional fesdures to suppose the scope of the scope of the scope of the seawarded for innovative approaches and/or bringing in-additional fesdures to suppose the scope of the scop	oints will be awar	the printing of ded Based on 20	Sowesteoss 最多
Will not be the sole factor in determining the Vendorts) or proposal is selected. Power vendor submitted the lowest cost bid. Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum 10 Feasible Cost) Vendor Cost Proposal within 20% of MFC 5 DESIGN AND SOLUTION SUITABILITY: 25 Vendors must submit proposals, which address the RFP's description of need. Power of silenonstrated understanding of the scope of work, quality of proposal if teasibility, and the proposed approach for accomplishing tasks identified in the scawarded for throvative approaches and/or bringing in-additional resources to suppose a warded for throvative approaches and/or bringing in-additional resources to suppose the suppose of the scope of works and the scawarded for throvative approaches and/or bringing in-additional resources to suppose the suppose of the scope of works and the scawarded for throvative approaches and/or bringing in-additional resources to suppose the suppose of the scope of works and the scawarded for throvative approaches and/or bringing in-additional resources to suppose the suppose of the scope of works.	oints will be awar	10 5	Sowesteoss 最多
Will not be the sole factor in determining the Vendorts) or proposal is selected. Power vendor submitted the lowest cost bid. Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum 10 Feasible Cost) Vendor Cost Proposal within 20% of MFC 5 DESIGN AND SOLUTION SUITABILITY: 25 Vendors must submit proposals, which address the RFP's description of need. Power of silenonstrated understanding of the scope of work, quality of proposal if teasibility, and the proposed approach for accomplishing tasks identified in the scawarded for throvative approaches and/or bringing in-additional resources to suppose a warded for throvative approaches and/or bringing in-additional resources to suppose the suppose of the scope of works and the scawarded for throvative approaches and/or bringing in-additional resources to suppose the suppose of the scope of works and the scawarded for throvative approaches and/or bringing in-additional resources to suppose the suppose of the scope of works and the scawarded for throvative approaches and/or bringing in-additional resources to suppose the suppose of the scope of works.	oints will be awar	10 5	Sowesteoss 最多
Vendor submitted the lowest cost bid 20 Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum 10 Feasible Cost) Vendor Cost Proposal within 20% of MFC 5 DESIGN AND SOLUTION SUITABILITY: 25 Vendors must submit proposals, which address the RFP's description of fixed. Po Vendor's defining and the proposal and of the scope of work, quality of proposal if feasibility, and the proposed approach for accomplishing tasks identified in the scawarded for inhovative approaches and/or bringing in-additional resources to suppose	unis wikhe awar	20 10 5	\$ 5
Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum 10 Feasible Cost) Vendor Cost Proposal within 20% of MFC 5 DESIGN AND SOLUTION SUITABILITY. 25 Vendors must submit proposals, which address the RFP's description of need. Provendor's demonstrated understanding of the scope of work, quality of proposal in feasibility, and the proposed approach for accomplishing tasks dentified in the seawarded for innovative approaches and/or bringing in-additional resources to sup-		10 5	0
Vendor Cost Proposal Met/Under MFC (Maximum 10 Feasible Cost) Vendor Cost Proposal within 20% of MFC 5 DESIGN AND SOLUTION SUITABILITY: 25 Vendors must submit proposals, which address the RFP's description of need. Provendor's demonstrated understanding of the scope of work, quality of proposal in feasibility, and the proposed approach for accomplishing tasks admirised in the scawarded for innovative approaches and/or bringing in-additional resolutes to sup		5	
Feasible Cost) Vendor Cost Proposal within 20% of MFC 5 DESIGN AND SOLUTION SUITABILITY: 25 Vendors must submit proposals, which address the RFP is description of need. Po Vendor stilenous rated understanding of the scope of work, quality of proposal if teasibility, and the proposed approach for accomplishing trisks identified in the scawarded for throvative approaches and/or bringing in-additional resources to sup		5	
Vendor Cost Proposal within 20% of MFC 5 DESIGN AND SOLUTION SUITABILITY: 25 Vendors must submit proposals, which address the RFP's description of fixed. Provendor's denonstrated understanding of the scope of work, quality of proposal if feasibility, and the proposed approach for accomplishing tasks, dentified in the scawarded for inhovative approaches and/or bringing in-additional resources to sup		25	
DESIGN AND SOLUTION SUITABILITY: Vendors must submit proposals, which address the REP's description of need. Proposal in teasibility, and the proposed approach for accomplishing tasks adontified in the seawarded for innovative approaches and/or bringing in-additional resources to sup		25	
Vendors must submit proposals, which address the RFP's description of need. Po Vendor s demonstrated understanding of the scope of work, quality of proposal in feasibility, and the proposed approach for accomplishing tasks identified in the se awarded for innovative approaches and/or bringing in additional resources to sup		25	
Vendors must submit proposals, which address the RFP's description of need. Po Vendor s demonstrated understanding of the scope of work, quality of proposal in feasibility, and the proposed approach for accomplishing tasks identified in the se awarded for innovative approaches and/or bringing in additional resources to sup		25	
Vendor's tlemonstrated understanding of the scope of work, quality of proposal in feasibility, and the proposed approach for accomplishing tasks identified in the scawarded for uniovative approaches and/or bringing in additional resources to sup-			13 25 11 25 12 25 25 25
Vendor's tlemonstrated understanding of the scope of work, quality of proposal in feasibility, and the proposed approach for accomplishing tasks identified in the scawarded for uniovative approaches and/or bringing in additional resources to sup-			The state of the s
teasibility, and the proposed approach for accomplishing tasks, dentitied in the se awarded for impovative approaches and/or bringing in additional resources to sup	DOMESTIC STREET		
	ope of work. Ad	ditional point	s will be !
Vendor demonstrated understanding of the scope of 5	plement the proje	et at no addit	ional cost
		5	3
work and demonstrated technical expertise in			
carrying out the specific work requirements of the RFP			
Feasibility and quality of proposal approach 5		5	3 A
			24
Innovative solution and bringing in additional 2		2	
resources		(47.14 × 57.55 × 54.00	
Addressed SOW requirements for 5			
telecommunications and Internet access services		5	
Addressed SOW requirements for internal connections requirements		3	3
Addressed SOW requirements for network 2		2	
architecture			2
Addressed SOW requirements for security 2		2	2
	_	<u> </u>	1-1
Addressed SOW requirements for documentation 2		2	
and training			
Met requirements for scheduling and work plan 2		2	1
requirements	1	<u> </u>	

Review Section	Telecom & Internet Access			rnal ections
	Possible Score	SCORE	Possible Score	SCORE
VENDOR QUALIFICATIONS, REFERENCES AND PRIOR EXPERIENCE:	25		25	18
General technical expertise and excellence as well as technical expert Points will be awarded based on the Vendor's profile credibility and				
performance of similar projects. Points will also be awarded for man sexpenence, schedule compliance systems integration expenences and	agement eapa. Tärpiemenist	orliny (mebuding ion experience)	project man Paint riv iti l	agement -
for the quality and timeliness of work performed for previous clients a requirements of this RFP. Points will be awarded for familiarity with performed on the Navajo Nation.				ously .
Vendor's profile, credibility, and description of	7		7	1
relevant experience in performance of similar	·			I Q
projects	· · · · · · · · · · · · · · · · · · ·			
Management capability including project	8		8	1 .
management experience, schedule compliance,				6
systems integration experience and implementation				
experience	7		7	
Quality and timeliness of work performed for	/		/	5
previous clients and the comparability of such work to the requirements of this RFP				
Familiarity with the Navajo Nation and/or work	3		3	
previously performed on the Navajo Nation	ا ر		ر (2
providency performed on the reality reality				
RESUME/PERSONNEL QUALIFICATIONS	10.0		T II	10
Roints will be awarded based on the experience of project staff members the comparability of that experience to this project.	ers in perform	ing similar wo		ients and
Detailed resumes of project staff members with credentials	,		7	6
Demonstrated ability of project staff members in	6		6	
performing similar work for other clients			U	9
portion of the state of the sta	L			· · · · · · · ·
NAVAJO PREFERENCE CONSIDERATION:	7		7	
				$^{+}\mathcal{O}$
Points will be awarded based on the Vendor's rating as a Priority 1 of Listing maintained by the Navajo Business Regulatory Office:	2 Navaio bus	iness in the Re	istered Nava	jo Business
Vendor is a Priority 1 Navajo business	7		7	0
Vendor is a Priority 2 Navajo business	3		3	
TOTAL	100		100	
Comments:				<u> de tale de l'appendi</u>
)	

28×22

Scoring Sheet

VENDOR: DN-5AT REVIEWER: EENEST FRANKLIN DATE: 12/28/07

Review Section	1	Telecom & Internet Access		rnal ections	
	Possible Score	SCORE	Possible Score	SCORE	
PRICE/COST:	30		30	េងឡើ	Stringson a
This project is subject to Parale funding received and therefore has a					
will not be the sole factor in determining the Vendor(s) or proposal(s) Vendor submitted the lowest cost bid	20	Ins Will be awai	20 20	10west cost	
Feasibility of overall cost:				· · · · · · · · · · · · · · · · · · ·	1
Vendor Cost Proposal Met/Under MFC (Maximum Feasible Cost)	10	0	10	0	
Vendor Cost Proposal within 20% of MFC	5		5		
DESIGNAND SOLUTION SUITABILITY:	25	70	25	2 1	7
Vendors must submit proposals which address the REP's description					MANAGEMENT
Vendor s demonstrated understanding of the scope of work, quality of teasibility, and the proposed approach for accomplishing tasks identi-	fied in the sco	pe of work. Ad	ditional poin	s will be	AND THE PROPERTY OF THE PROPER
awarded for innovative approaches and/or bringing in additional reso Vendor demonstrated understanding of the scope of	urces to suppl		et at notaddit 5	ional cost.	Remark
work and demonstrated technical expertise in		5		34	
carrying out the specific work requirements of the RFP			-		
Feasibility and quality of proposal approach	5	4	5	看3	
Innovative solution and bringing in additional	2	2	2	2_	
resources Addressed SOW requirements for	5				<u> </u>
telecommunications and Internet access services	,	5			Paricaron
Addressed SOW requirements for internal			5	\$3	
connections requirements Addressed SOW requirements for network	2	-	2	2	4
architecture		2		-	
Addressed SOW requirements for security	2	1	2	1	
Addressed SOW requirements for documentation	2	1.	2	1	
and training Met requirements for scheduling and work plan	2	+	2	,	4
requirements	ا ا	\		1	

Review Section	Telecom & Internet Access		J	rnal ections
·	Possible Score	SCORE	Possible Score	SCORE
VENDOR QUALIFICATIONS, REFERENCES AND PRIOR EXPERIENCE:	25 ************************************	24.	. 25 	图[9
General lechnical expertise and excellence as well as technical experti Roints will be awarded based on the Wendor's profile credibility and performance of similar projects. Points will also be awarded for many	description o igenem capa	dere lewante xper bility (melliding	ience especia oproject man	lly in the same
experience, schedule compliance, systems integration experience; and for the quality and timeliness of work performed for previous ellents requirements of this RFP. Points will be awarded for familiarity with performed on the Navajo Nation.	ind the comp	arability of such	work to the	
Vendor's profile, credibility, and description of relevant experience in performance of similar projects	7	7	7	第4
Management capability including project management experience, schedule compliance, systems integration experience and implementation experience	8	5	8	5
Quality and timeliness of work performed for previous clients and the comparability of such work to the requirements of this RFP	7	6	7	夏5
Familiarity with the Navajo Nation and/or work previously performed on the Navajo Nation	3	3	3	3
RESUME/PERSONNEL QUALIFICATIONS Points will be awarded based on the experience of project staff memb	3 ers in pertorn	l L ning similar wo	3 rk for other c	ients and
the comparability of that experience to this project Detailed resumes of project staff members with credentials	7	6	7	La
Demonstrated ability of project staff members in performing similar work for other clients	6	6	6	6
NAVAJO PREFERENCE CONSIDERATION:	7	$ \hat{\mathcal{D}}_{i} $	7	. 2
Points will be awarded based on the Vendor's rating as a Priority Lor Islating maintained by the Navajo Business Regulatory Office Vendor is a Priority 1 Navajo business	2 Navajo bu: 7	slness in tlie Rei	gistered Nava	jo Business
Vendor is a Priority 2 Navajo business IOTAL	3 100	0	3 100	6
Comments:			<u> </u>	The state of the s

32 103

Scoring Sheet

VENDOR: BEAR DATA
REVIEWER: ERNEST FRANKLING DATE: 1/02/08

	SCORE
Score	
30	125
primary fa	tion but
based on 1	owest cost
20	 5 26
10	5
5	D
25,	· 1/A
1.2	11
hal points	will be
no additio	mal Cost.
5	1 1
	70 4
2	
5	25, 1
2	1
5	1 4
	0
2	2
	Man .
2	\$ 2
2	<u> </u>
	<u> </u>
2	ł
	<u> </u>
	primary far based on to be seed on the seed on to be seed on the seed on to be seed on the seed on

Review Section		& Internet		rnal ections
	Possible		SCORE Possible SCO	
	Score	BOORE	Score	SCORE
VENDOR QUALIFICATIONS, REFERENCES AND PRIOR EXPERIENCE:	25 325		25	
General technical expertises and excellence as well as technical expert. Routs will be awarded based on the Vendor's profile, credibility, and				
performance of similar projects. Points will also be awarded for mana experience: schools compliance, systems integration experience, and	eement capa	binis émeliading	project man	igement :
for the quality and timeliness of work performed for previous clients a requirements of this RTP. Points will be awarded for familiarity with	nd the comp	irability of stich	work to the	
performed on the Navajo National				
Vendor's profile, credibility, and description of	7		7	E
relevant experience in performance of similar projects				
Management capability including project	8		8	
management experience, schedule compliance,			'	4
systems integration experience and implementation experience			· .	}
Quality and timeliness of work performed for	7		7	<i>A</i> -
previous clients and the comparability of such work				3 5
to the requirements of this RFP Familiarity with the Navajo Nation and/or work	3		3	0.5
previously performed on the Navajo Nation	,		,	4
RESUMB/BERSONNEL-QUALIEICATIONS	13"			
ALBUMEALMOANNEL OF ALBUMENTONS				1
Points will be awarded based on the experience of project staff membathe comparability of that experience to this project	ers in perforn	ing similar wo	k for other c	iënts arid.
Detailed resumes of project staff members with	7		7	5
credentials Demonstrated ability of project staff recenhances	6		6	
Demonstrated ability of project staff members in performing similar work for other clients	O		O	4
F		L	1	' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '
NAVAIOPREFERENCE CONSIDERATION:	e = 1 :		7.7	
The state of the s	AA.			$\mathcal{O}_{\mathbb{R}}$
Points will be awarded based on the Vendor's rating as a Priority 1 or Esting maintained by the Navajo Business Regulatory Office	Z INavajo Dus	aness in the iva	zistered ivaya	jo isusiness
Vendor is a Priority 1 Navajo business	7		7	60
Vendor is a Priority 2 Navajo business	3		3	
TOTAL	100		100	
Comments:				

+ 25 3 69

Scoring Sheet

VENDOR: CEULLAR ONE REVIEWER: ERNELT FRANKLIN DATE: 12/27/07

Review Section Telecom & In Access				ernal ections
	Possible Score	SCORE	Possible Score	SCORE
PRICE/COST:	30	18 1 1 1 1 1 1 1 1 1 1	(-30)	
This project is subject to E-rate funding received and therefore has a will not be the sole factor in determining the Vendor(s) or proposal(s				
Vendor submitted the lowest cost bid	20	ID	20	
Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum Feasible Cost)	10	0	10	
Vendor Cost Proposal within 20% of MFC	5		5	
DESIGN AND SOLUTION SUITABILITY:	25	23	25	
Vendor's demonstrated understanding of the scope of work, quality of feasibility, and the proposed approach for accomplishing tasks identificated for innovative approaches and/or bringing in additional reso	fied in the sco	pe of work. Ad	ditional poin	ts will be
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the	5	5	ot at no addit	ional cost.
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in	i	5	5	ional cost.
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP	5	5 A Z	5	ional cost.
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP Feasibility and quality of proposal approach Innovative solution and bringing in additional resources Addressed SOW requirements for telecommunications and Internet access services	5	5 4 4	5	ional cost
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP Feasibility and quality of proposal approach Innovative solution and bringing in additional resources Addressed SOW requirements for	5 5 2 5	5 •4 2 4	5	ional cost
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP Feasibility and quality of proposal approach Innovative solution and bringing in additional resources Addressed SOW requirements for telecommunications and Internet access services Addressed SOW requirements for internal	5 5 2 5	5 4 2 2	5 5 2	ional cost
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP Feasibility and quality of proposal approach Innovative solution and bringing in additional resources Addressed SOW requirements for telecommunications and Internet access services Addressed SOW requirements for internal connections requirements Addressed SOW requirements for network	5 5 2 5	5 9 4 2 4	5 2 2	ional cost
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP Feasibility and quality of proposal approach Innovative solution and bringing in additional resources Addressed SOW requirements for telecommunications and Internet access services Addressed SOW requirements for internal connections requirements Addressed SOW requirements for network architecture	5 2 5	5 •4 2 4	5 2 2 5 2	ional cost.

Review Section	Telecom & Internet Access		Inte Conne	rnal ections
·	Possible Score	SCORE	Possible Score	SCORE
VENDOR QUALIFICATIONS, REFERENCES AND PRIOR EXPERIENCE,	25 4 1 1 1 1 1 1 1 1 1	72	25	
General technical expertise and excellence as well as technical expertise and excellence as well as technical expertise and excellence as well as technical expertise. Pomis will be awarded based on the Vendor's profile, crequality, and				
performance of similar projects. Points will also be awarded for man experience, schedule compliance, systems integration experience, and	igement capa implementat	bility (meholine Ion expenence)	orojecuman Pome vild	igement :
for the quality and timeliness of work performed for previous elients requirements of this RFP. Points will be awarded for camiliarity with performed on the Navajo Nanon.	the Navajo N	auon <u>andoran</u>	y work previ	iusiy (#1752) Service (#1752)
Vendor's profile, credibility, and description of	7	7	5	
relevant experience in performance of similar projects	•	1		
Management capability including project	8		5	
management experience, schedule compliance,		7		
systems integration experience and implementation	,	7	ļ	
experience				
Quality and timeliness of work performed for	7	5		
previous clients and the comparability of such work				
to the requirements of this RFP				
Familiarity with the Navajo Nation and/or work previously performed on the Navajo Nation	3	3	5	ļ
previously performed on the Navajo Nation				
				•
RESUME/PERSONNEL QUALIFICATIONS:	13		13	
Points will be awarded based on the experience of project staff members the comparability of that experience to this project.	ers in perform	ning/similar wo	rk for other c	lients and
Detailed resumes of project staff members with credentials	′	7	/	
Demonstrated ability of project staff members in	6	44	6	
performing similar work for other clients		140		
NAVAJO PREEERENCE CONSIDERATION	7	$\mathcal{D}_{\sigma_{n}}$	7	and the second
Points will be awarded based on the Vendor's rating as a Priority I of Listing maintained by the Navajo Business Regulatory Office	2 Navajo bu	siness in the Re	gistered Nava	ijo Busmess
Vendor is a Priority 1 Navajo business	7	0	7	
Vendor is a Priority 2 Navajo business	3	0	3	
TOTAL	100		100	
Comments:				4 - 2 - Te. 1,
·				
	<u> </u>]		1

Scoring Sheet

VENDOR: ATA DATE: 12/27/07

	Telecom & Internet Access		Internal Connections	
		SCORE		
	Score	SCORE	Score	SCORE
PRICE/COST:	30	nø:	30	
This project is subject to E-rate funding received and therefore has a will not be the sole factor in determining the Vendor(s) or proposal(s				
Vendor submitted the lowest cost bid	20	70	20	
Feasibility of overall cost:				
Vendor Cost Proposal Met/Under MFC (Maximum	10	/	10	
Feasible Cost)				
Vendor Cost Proposal within 20% of MFC	5		5	
DESIGN AND SOLUTION SUITABILITY:	25	W.	2.5	
feasibility, and the proposed approach for accomplishing tasks identi- awarded for innovative approaches and/or bringing in additional reso	und profit in "你是我们的复数形式"的"是我看着"		and the second s	200
awarded for amovative approaction and or officering in additional reso	v - v - v - v - p -	ement me brole	ci ai no addii	ionai cost. 🔻
Vendor demonstrated understanding of the scope of	5	7 _	5	ional cost. :=
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in	1		5	ionai cost. »
Vendor demonstrated understanding of the scope of	5 .	L L	5	tonat cost.
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the	1	2 2	5	ionai cost. %
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP	5 .	2 Q	5	ionai cost. »
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP Feasibility and quality of proposal approach Innovative solution and bringing in additional	5	2	5	ionai cost.
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP Feasibility and quality of proposal approach Innovative solution and bringing in additional resources	5	2 0	5	ionai cost.
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP Feasibility and quality of proposal approach Innovative solution and bringing in additional resources Addressed SOW requirements for telecommunications and Internet access services Addressed SOW requirements for internal	5 5 2 5	2 0 \$4	5	ional cost.
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP Feasibility and quality of proposal approach Innovative solution and bringing in additional resources Addressed SOW requirements for telecommunications and Internet access services Addressed SOW requirements for internal connections requirements Addressed SOW requirements for network	5	2 0 \$4	5 5 2	ionai cost.
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP Feasibility and quality of proposal approach Innovative solution and bringing in additional resources Addressed SOW requirements for telecommunications and Internet access services Addressed SOW requirements for internal connections requirements	5 2 5	2 0 \$4	5 2 5	ionai cost.
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP Feasibility and quality of proposal approach Innovative solution and bringing in additional resources Addressed SOW requirements for telecommunications and Internet access services Addressed SOW requirements for internal connections requirements Addressed SOW requirements for network architecture	5 2 5	2 0 \$4	5 2 5 2	ionai cost.

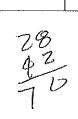
Review Section		& Internet	Inte	rnal ections
	Possible	SCORE	Possible	SCORE
	Score	To replace to the owner will be a construction of the construction	Score	
VENDOR QUALIFICATIONS, REFERENCES AND PRIOR EXPERIENCE.	1.25	1.7	125	
FRIUR EXERNIENCE				
General technical expertise and excellence as well as fechnical expert	se associated	with the propo	ed solutions	gesign : k =
Points will be awarded based on the Vendor's profile credibility and	description o	fitelevani exper	ience especia	llymester
performance of similar projects. Points will also be awarded for man expenses, schedule compliance, systems integration experience, and for the quality and fineliness of work performed for previous change.	internetien ist.	omexachence)	Pomis vild	igenien e awardedi:
for the quality and timeliness of work performed for previous clients.	ind the comp	nability of such	work tealie	
requirements of this RFP Points will be awarded for familiarity with performed on the Navajo Nation.	the Navajo N	ation and or an	y work previo	ously, a
Vendor's profile, credibility, and description of	7	E.	5	CEL LA PRODUCTION AND AND AND AND AND AND AND AND AND AN
relevant experience in performance of similar		6		
projects		-		
Management capability including project	8		5	
management experience, schedule compliance,		5		
systems integration experience and implementation experience				
Quality and timeliness of work performed for	7			
previous clients and the comparability of such work	,	12		
to the requirements of this RFP		agga p		
Familiarity with the Navajo Nation and/or work	3	7	5	
previously performed on the Navajo Nation		<u></u>		
RESUME/RERSONNEL QUALIFICATIONS	3 · · · · · · · · · · · · · · · · · · ·	ы	13	
Roints will be awarded based on the experience of project staff memb	ers in perforn	ning similar wo	ik for other c	lients and
The comparability of that expenence to this project. Detailed resumes of project staff members with	7		7	
credentials	1	1	'	
Demonstrated ability of project staff members in	6	1	6	
performing similar work for other clients	_	/	,	
		· · · · · · · · · · · · · · · · · · ·	4	,
NAVAJO PREFERENCE CONSIDERATION:	7, -	7	4.7	
		$\phi = 0$		
Roints will be awarded based on the Vendor's rating as a Priority Lor Listing maintained by the Navajo Business Regulatory Office."	2 Navajo bus	iness in the Re	gistered Nava	jo_Business
Vendor is a Priority 1 Navajo business	7	O	7	
Vendor is a Priority 2 Navajo business Vendor is a Priority 2 Navajo business	3	U	3	
TOTAL	100		100	
Comments:	100 00 00 00 00 00 00 00 00 00 00 00 00	· · · · · · · · · · · · · · · · · · ·	MARIO ANGENT DE	1 8 2 1 1 1 1 1 1 1 1
	<u> </u>			<u></u>

Scoring Sheet

VENDOR: HUGHES NET
REVIEWER: ERNEST FERNEN DATE: 12-28-67

Review Section	Telecom & Internet Access			rnal ections
	Possible Score	SCORE	Possible Score	SCORE
PRICE/COST:	3(0	700	30	
This project is subject to R rate funding received and therefore has a will not be the sole factor in determining the Vendor(s) or proposal(s				
Vendor submitted the lowest cost bid	20	20	20	20
Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum Feasible Cost)	10	Ø	10	
Vendor Cost Proposal within 20% of MFC	5		5	
TALESTON TANGOT EVERAL COLUMN AUGUST) 5	
DESIGN AND SOLUTION SUITABILITY:	25	: 22 : 23 : 1		
Vendors must subjinit proposals, which address the RFF's description. Vendor's demonstrated understanding of the scope of work, quality of feasibility, and the proposed approach for accomplishing tasks identify awarded for innovative approaches and/or bringing in additional reso	Laproposal ific ied in the sco	luding technica se of Work + Ad	kexpertise an ditional point	d = 4 = 5. swill be
Vendor demonstrated understanding of the scope of	5	omentate proje	5	ionar coor
work and demonstrated technical expertise in carrying out the specific work requirements of the RFP	-	4		
Feasibility and quality of proposal approach	5	5	5	
Innovative solution and bringing in additional resources	2	i i	2	
Addressed SOW requirements for telecommunications and Internet access services	5	5		
Addressed SOW requirements for internal connections requirements			5	
Addressed SOW requirements for network architecture	2	2	2	
Addressed SOW requirements for security	2	Z	2	-
Addressed SOW requirements for documentation and training	2	***	2	
Met requirements for scheduling and work plan requirements	2	• 1	2	

Review Section	Telecom & Internet Access		l	rnal ections
	Possible Score	SCORE	Possible Score	SCORE
VENDOR QUALIFICATIONS, REFERENCES AND PRIOR EXPERIENCE:	25	- A4	25	
Cremeral rechnical expertise and excellence as well as rechnical experience as well as rechnical experience as well as rechnical experience as well as rechnical experience.	description o	krelevantexper	iciiceiespecia	lly inega e a
performance of similar projects. Points will also be awarded for man experience schedule compliance, systems integration experience and	implementat	(cn experience)	Pours Will	
Top the quality and timeliness of work performed for previous clients a requirements of this REP. Points will be awarded for familiarity with performed on the Navajo Nation				usly
Vendor's profile, credibility, and description of	7	6	7	
relevant experience in performance of similar projects		9		
Management capability including project	8	·—1	8	
management experience, schedule compliance,	,	7		
systems integration experience and implementation experience	:			į
Quality and timeliness of work performed for	7	r 5	7	
previous clients and the comparability of such work		5		
to the requirements of this RFP Familiarity with the Navajo Nation and/or work	3		3	
previously performed on the Navajo Nation		ř		
RESUME/PERSONNEL QUALIFICATIONS			13	
Points will be awarded based on the experience of project staff members the comparability of that experience to this project.		ing similar wo		ients and
Detailed resumes of project staff members with credentials	7	6	7	
Demonstrated ability of project staff members in	6	3	6	
performing similar work for other clients				
NAVAIOPREFERENCE CONSIDERATION:			7	
NAVAPERKEEVELVINGHZERATIEN		7		
Points Will be awarded based on the Vendor's rating as a Priority 1 or	2 Navajo bus	iness in the Re	ustered Nava	jo-Business
Listing maintained by the Navajo Business Regulatory Office. Vendor is a Priority 1 Navajo business	7	b	7	
Vendor is a Priority 2 Navajo business	3	6	3	
TOTAL	100		100	
Comments:		and the second s		
	·			
	:			



VENDOR:	
REVIEWER:	DATE:

Review Section	ction Telecom & Internet Access				Internal Connections	
	Possible Score	SCORE	Possible Score	SCORE		
PRICE/COSE	30		#= 30 ·			
This project is subject to E-rate funding received and therefore has a will not be the sole factor in determining the Vendor(s) or proposal(s						
Vendor submitted the lowest cost bid	20		20			
Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum Feasible Cost)	10		10			
Vendor Cost Proposal within 20% of MFC	5		5			
DESIGN AND SOLUTION SUITABILITY	25		25			
Vendors inust submit proposals, which address the RFP's description Vendor's demonstrated understanding of the scope of work, quality of teasibility, and the proposed approach for accomplishing tasks identi awarded for innovative approaches and/or bringing in additional reso	f proposal inc ied in the sco	luding techhica perof work - Ac	l expertise ån ditional poin	d s will be		
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP	5		5			
Feasibility and quality of proposal approach	5		5			
Innovative solution and bringing in additional resources	2		2			
Addressed SOW requirements for telecommunications and Internet access services	5					
Addressed SOW requirements for internal connections requirements			5			
Addressed SOW requirements for network architecture	2		2			
Addressed SOW requirements for security	2		2	<u> </u>		
Addressed SOW requirements for documentation and training	2		2			
Met requirements for scheduling and work plan requirements	2	,,,,	2			

Review Section	Telecom & Internet Access			Internal Connections		
	Possible	SCORE				
	Score		Score			
VENDOR QUALIFICATIONS REFERENCES AND :::	25		25			
PRIOR EXPERIENCE: See The State of the Second						
General technical expertise and excellence as well as technical expert Points will be awarded based on the Vendor's profile, credibility, and performance of similar projects. Romas will also be awarded for man	ise associated	with the propo	sed solutions	design		
Points will be awarded based on the Vendor's profile, credibility, and	rdescription e	f relevant exper	ience especia	illy in		
experiornance of shifting projects, from with also per awarded formall experience, schedule compliance, systems integration experience, and	agemeni capa implemental		project man Points will:	agement.		
for the quality and timeliness of work-portorned for previous clients	and the comp	arability of such	work to the			
requirements of this REP. Points will be awarded for familiarity with				ously		
performed on the Navaro Nation						
Vendor's profile, credibility, and description of	7		/			
relevant experience in performance of similar						
projects	8		8			
Management capability including project	8	-	0			
management experience, schedule compliance, systems integration experience and implementation						
experience						
Quality and timeliness of work performed for	7		7			
previous clients and the comparability of such work	·		'			
to the requirements of this RFP		•				
Familiarity with the Navajo Nation and/or work	3		3			
previously performed on the Navajo Nation						
1 31						
			<u>. </u>			
		,				
RESUME/RERSONNEL/QUALIFICATIONS:	3-13		學13。			
Points will be awarded based on the experience of project staff members	ers in perfort	ning similar wo	rk for other c	lients and		
the comparability of that experience to this project			T 2			
Detailed resumes of project staff members with	7	1	7			
credentials		-		<u> </u>		
Demonstrated ability of project staff members in	6		6			
performing similar work for other clients						
	Terrore	delle de succession en es	Analy very and the			
NAVATO PREFERENCE CONSIDERATION	4.274	a december				
The state of the s						
Roints-Will be awarded based on the Vendor's rating as a Priority Lo Listing maintained by the Navajo Business Regulatory Office	r Z Navajo bu	siness in the Re	gistered iyav	ajo Business		
Vendor is a Priority 1 Navajo business	7		7	A STATE OF THE STA		
Vendor is a Priority 2 Navajo business	3		3			
TOTAL	100		100			
Comments:		1843, 1894, <u>1</u> , 143				
Commons.						
	.1	_L	1			

VENDOR: _	 	
REVIEWER:	DATE: _	

Review Section	Telecom & Internet Access			ernal ections
	Possible Score	SCORE	Possible Score	SCORI
ACTACOSI.	30		3(0)	
us promer as ettigenered paratic attriume recent ethane diorettore das a l Hing the dies cale hingroup attrium nitre Wender(s) a group osatte.			je poplavi	action bine
Vendor submitted the lowest cost bid	20		20	
Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum	10		10	
Feasible Cost) Vendor Cost Proposal within 20% of MFC	5		5	
DSIGN AND SOLUENON SUCH ABIDGENAL SELECT				
hidos neus subrent propogats, venetradidess the PSP's also grinor nuors di marstrated unaspannium or his scope at vent aquality s	con presidentifica Consideration	nis (vel) de poza Indiana rechinica	eledikused on Kangserike ng	nd <u>i</u> le (i
isibijings griesije proposece mpropolotop secomplising sistes deimi Griesi (18), maazan valmprosidhes sadkor benganc ta manificani visso	ijed middie soo	oeren wordk zak	enciement parin	istawiilling:
Vendor demonstrated understanding of the scope of	5		5	September 200
work and demonstrated technical expertise in				
carrying out the specific work requirements of the RFP				-
Feasibility and quality of proposal approach	5		5	
Innovative solution and bringing in additional resources	2		2	
Addressed SOW requirements for	5			
telecommunications and Internet access services				
Addressed SOW requirements for internal			5	
connections requirements				
Addressed SOW requirements for network architecture	2		2	
Addressed SOW requirements for security	2		2	_
Addressed SOW requirements for documentation and training	2		2	
Met requirements for scheduling and work plan requirements	2		2	

Reports in Service Records of the control of the co	ELIPHG APPONIS REPERBENCES AND PRINCIPS AND	Possible Score	SCORE Vallitude phono Tells and See	Possible Score	
Reports in Service Records of the control of the co	DENCIE.	ise iggorealise alexa prigna igenieni cilici oniplementali	a propinski prop	2 cd solutions	
constatic diment of our line of the constant o		rse fispere albel lide Anjorrer agement calod langolerredist	Wilh the mone Televisi ones	sed sellutous	
vendor's pr	sponske and exercitance as well as roomins the spon designasses on the Vention of profile of significant that profess profiles will also be a valued for man to exploherebe sections in regulating a section of and most ness on weak profile also for provious attents also be the me will be absorbed for a utilization of	rkie reprovented Interemption o meniodicologi Iomandomegiani	With the analog Television of	algoliiilogis	
vendor's pr	alar progras - Politis Will also by a vancise for anno is a vijellande systems daive amogt vancions i da machiness en werksperioerise for provious diens s 1899 - Pouris will be aboudde for landifinds wit	ngemen one) Immillementat		HEATON ESTABLES	de Signi
vendor's pr	is complete systems in a senior Australia in invelliess of valkapalian logici produtti dian- sikapa itoms, villabo avandal for facilitativ van	ingesio}(e)us(⇔utesti	oleginy (sia (Gill (after	olevjego <u>nich</u>	necitail.
vendor's pr	SREP Boms will be available for hardinally with	Vieto: Mates elcharion	rom explainten. Nedarlinga etablik	. Po <u>t</u> uis vali LVojaS (e)dijo	i÷ <u>a</u> ≅v∕ritotee
vendor's pr		i lije islatvajjo iš	entorionale de cina E	y work presid	nisily
	onie, creatolity, and description of	7		7	
relevant exp projects	erience in performance of similar				
Managemen	t capability including project	8		8	
	experience, schedule compliance,		e .		
systems inte	gration experience and implementation				
Quality and	timeliness of work performed for	7		7	
	ents and the comparability of such work				
	ements of this RFP with the Navajo Nation and/or work	3		3	
	erformed on the Navajo Nation				
<u> </u>		•		1	4
JESSTERVIEWERE	YORNEE OWALING AMIONS (S. F. S. S.				
		e da sala de la composición dela composición de la composición de la composición de la composición dela composición dela composición dela composición de la composición de la composición de la composición de la composición dela composici			
terenangan yang dalam Terenangan yang dalam	tigt based on interespeat incomprised statisment If there against the totality araped	dakizhi, na den Late	umu zamira zvac); () (0) (0) (0) (0) (0) (0)	H⊖HS 85.00
	umes of project staff members with	7		7	
credentials Demonstrate	d ability of project staff members in	6		6	
	similar work for other clients				
		al and a second		e Carrie and State of the Control of	
	BERENCEICONS BOTERA BLOIN (1987)				
onie allacanio	de la based con the Mondon's ratingens actinities in	i i Navaya bu	i sin 8. in lip (Ka	ukjered Nav	ajo Busing
KANGGARAMARA	to, ine navajo businessikėginai oje 40 tinė 4444. Priority 1 Navajo business	7		7	
	Priority 2 Navajo business	3		3	
	TOTAL	100		400	100
Comments:					
				<u> </u>	
•					

VENDOR:	
REVIEWER:	DATE:

Review Section	Telecom & Internet Access		Access			Internal Connections	
	Possible Score	SCORE	Possible Score	SCORE			
RRIGHEACOIST I BALLEY CONTRACTOR OF THE STATE OF THE STAT	- 2 (0) = .		4. ² 50)	7			
Inspirate and antipode of love to implific reconvertance the office the solid in the SM and the solid in the SM and the solid in the so	in in the contract of the cont	TP reservables	the pai <mark>ne</mark> ry/i	erior bili			
Vendor submitted the lowest cost bid	20	10	20				
Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum Feasible Cost)	10		10				
Vendor Cost Proposal within 20% of MFC	5		5				
DESPOS AMEDISOLUTION SCALIDARISTA			77				
enelses universitäti ja opogras Winkilg adaless ilke (2:12 selesson) teor ondor selenousis asel huder ganding of the coopers, work, ijikillös o	⊧ojánueja. Péni	i nt: will be non	oled by seed on	rilie i			
ondor selementar e de traba sendingo fathe e do e estavonte qualito a	icarifologistati ir is	loging technic	in equation i	ic!			
estylkitky, and alite piconodra knjigovorielt i tog arcsomplitiki tog sistes i distrit. Aradiachici, i mies siste sajona est filosofic do distributore i to actellitura i sesso est sistem distributor	tires in suppl	eliotevite (interlette).	egraf ársadelí	TOTAL COST			
Vendor demonstrated understanding of the scope of	5		5				
work and demonstrated technical expertise in							
carrying out the specific work requirements of the RFP							
Feasibility and quality of proposal approach	5		5				
Innovative solution and bringing in additional	2		2				
resources Addressed SOW requirements for	5						
telecommunications and Internet access services							
Addressed SOW requirements for internal			5				
connections requirements							
Addressed SOW requirements for network	2		2				
architecture Addressed SOW requirements for security	1						
	2		2				
Addressed SOW requirements for documentation and training	2		2				
Met requirements for scheduling and work plan requirements	2		2	1			

Review Section		& Internet		rnal ections
	Possible Score	SCORE	Possible Score	SCORE
ENDOR OUADDICATIONS REDERINGES AND MOR DADERIENCE		1 5 5 1 7 5	2/5	
ionejial technical experies, and a ceallence as well as reconnect oxpor Mals will be avaitablibers d'orage vanciers profile areaibliber are	ESE ASSOCIATION LOCKERNO COMO	vojik, lais premo Vedevom exter	sec salminals como especie	elusiesi Mityru
ngulojas konce oje kimilika gjenjenika i Plonitika vali kikio, kteralija ndifelitoja vali	Patrician (Salbri	dalking (seatelbicities	of offered in the	desidents -
Specifique se hedide competinide. Eksterns ation adjourcement finds <u>au</u> on the quality and investiges set work politicing d'ille accomits attens	and his signif	ioni e comencario. Ioni e comencario de la	owners in fige	
or the gradicy matrice diness of works advanted for a expous others controping of this REP. Poling will be averaged for apublicity will on torned on the Specific Station.	witten brentern	Patito) and a strong call the	ky mongalories (Justy
Vendor's profile, credibility, and description of	7		7	
relevant experience in performance of similar projects	 -			
Management capability including project	8		8	
management experience, schedule compliance, systems integration experience and implementation				
experience				
Quality and timeliness of work performed for previous clients and the comparability of such work	7		7	
to the requirements of this RFP				
Familiarity with the Navajo Nation and/or work	3		3	
previously performed on the Navajo Nation				
	<u> </u>			<u> </u>
(ESTEMBLAPITATIONNIETE (O) ELANCIET (CANTRO) MASSE (CANTRO)				
KIE DOUDWEELFREURSSOMSKRIEDISJON GRAV LITER COASTROLISMS	1 (12)	-	e de desti	
Heinis will be availated based on the expension of Epinise statisment	aleyo (garaja egilik ini	nungas madan sya	nic ionaminate	tous mus
Detailed resumes of project staff members with	7		7	
credentials Section 4 of the section				
Demonstrated ability of project staff members in performing similar work for other clients	6		6	
			-£	
NAM AUGERREGIERENIGE CONSEDERACIONE CEL				
Points will be awarded baseoners the Vendor's carmy as a Beauty it o	iika istavaitoadu	i emesa mane Ko	e Wikijejosel (kr.)	njo Busjajeks
Listing manufaction the Navano Businessoke and to remee. Vendor is a Priority 1 Navajo business	7		7	
Vendor is a Priority 2 Navajo business	3		3	
TOTAL	100		100	
Comments:			-	
			:	
	<u> </u>		<u> </u>	<u> </u>
			. *	

VENDOR:		 	
REVIEWE	R:	DATE:	

Review Section	_	Telecom & Internet Access		rnal ections
	Possible Score	SCORE	Possible Score	SCORE
ARRICAL (CONTIN	0 1 01 15		3,0	
pling properties on the one desired from the content of the conten				
Vendor submitted the lowest cost bid	20		20	
Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum Feasible Cost)	10		10	
Vendor Cost Proposal within 20% of MFC	5		5	

IDESIGN AND SOLUTION SURFABBLED C	200		
Vandos, <u>mass miriti apoposals, which address ht</u> P ^{ort} saleseiption Vandos, alamonsisnadamens and period period or vald, quality s	orneel Point	wiki de a wardeki de serkon iki	
vanden signa var en	ilegi rozgige sologie o	g rechnical experiese and r work: Addinional points y	ANI. Kije
		uit rije brotlech al jito utdell toot	(Leisst
Vendor demonstrated understanding of the scope of	5	5	
work and demonstrated technical expertise in	1		
carrying out the specific work requirements of the			-
RFP			
Feasibility and quality of proposal approach	5	5	-
Innovative solution and bringing in additional	2	2	
resources			
Addressed SOW requirements for	5		
telecommunications and Internet access services			
Addressed SOW requirements for internal		5	
connections requirements			
Addressed SOW requirements for network	2	2	
architecture	 _ _ _ _ _ _ _ _ 		
Addressed SOW requirements for security	2	2	
Addressed SOW requirements for documentation	2	2	
and training			
Met requirements for scheduling and work plan	2	2	
requirements			

Review Section		k Internet Internal cess Connections		
	Possible Score	SCORE	Possible Score	SCOR
AENIDIOIR GICLARLIFIKGA GINONIS, RABIPERGENICIES AVNIDIE:	15		2.3	
ARGORESEX GREEN CEPT	a — Fac			11
renegation and the water something and continuous structures and continuous	ti i seraje prive	avijika isterija norod	se e soutemonts	design -
lohijik stylik ing sayanada khanggaland ing Pagadas Kaphanilik, Kacamilik kac	(desemptions)	Dielowini syle	भित्रम् १० व्यक्तिम्	il vala a s
origija amer og sj <u>udkar projects</u> . Pontis, vi <u>til alsa best vandeel fysjuda.</u> Carabende sa bedid sa ambanes systems missistromes andenes sid	иденценцовия Иттинеттепия	oxigray (Mincherothic roist a Gotalikalista	ziorowet man Romas zak	atuarriani Marianani
speriends chedific emphance systems internation experience in a main applicy and interpress of work particulate in evigue diens augustions, stalic ROP. Points will be awarded in plantificative with ediginal distance Navages Skillon.	anistiliya) oonijo	สองเก็บได้ราชกำรับได้	rveik iotika	
igujis menjis, stoiliis (RTP). Poinus vyllaks avvaroledi isi, i <u>lami</u> ttastiv avud. Astronati mility Norda (Nikita)	r <u>kic</u> e iolete appolië	មើលរូបមេបើលី ពីរ	y word presset	outsky.
Vendor's profile, credibility, and description of	7		7	
relevant experience in performance of similar			:	!
projects				
Management capability including project	8		8	
management experience, schedule compliance,		•		
systems integration experience and implementation experience		. '		
Quality and timeliness of work performed for	7		7	
previous clients and the comparability of such work				
to the requirements of this RFP		· · · · · · · · · · · · · · · · · · ·		
Familiarity with the Navajo Nation and/or work	3		3	1
previously performed on the Navajo Nation	<u> </u>			ļ
: :				
			· · · · · · · · · · · · · · · · · · ·	
WEST ANTEREDRESONING FOR A PRESENTING AND OF SECTION AND A SECTION AND A SECTION ASSESSMENT OF SECTION ASSESSMENT OF A SECTION ASSESSMENT ASSE				
de careful de carecer de la constanta de la co				
on is within a worded based on the experience of process affinion.	jajos (grapje) iljoni	ntina stinitine sve	i e fi oj≜ciilis c	lente ante.
ne comparability of that expendence storms anothers. Detailed resumes of project staff members with	7		7	
credentials	1		/	
Demonstrated ability of project staff members in	6		6	
performing similar work for other clients				
NAVATOHREDIERENGE GONSIDERATION 32 1				
Conits will be awarded based to bothe. Wendon's things as a Priority bo assume ordinamication the Navano, Businessakerungo, younge,	e Navage bu	sings in the ice	syltate (et (Nin)	ajo Bakine
Vendor is a Priority 1 Navajo business	7		7	
Vendor is a Priority 2 Navajo business	3		3	
TOTAL	100		100	
Comments:				,
	1	1		<u> </u>

VENDOR:	
REVIEWER:	DATE:

	AC	Telecom & Internet Access		Internal Connections	
	Possible Score	SCORE	Possible Score	SCORE	
PRIFCE/COST	2 (0)		23(0)		
Thus proped the adjustical equation in a second and the policy of the second and	Discrete investige Discrete Por	TPaids William as will be we	ilde ofstinging it despitation	ocion bili	
Vendor submitted the lowest cost bid	20		20		
Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum	10		10		
Feasible Cost) Vendor Cost Proposal within 20% of MFC	5		5		
		(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)			
DIESIGN AND SOLGERION SUCCABINGAY	1 (e Branco de la composición dela composición de la composición de la composición dela composición del composición de la composición dela composición de la composición del composición dela composición			
-worddiss musicationtharoposais. Minothactiass in pierias describito. Wordon adamonstateon indexentione com in source of work analism	tagrejoréitari Meto	inglinaiteolime	ik eksperinteradi	ri -	
Randbillity and the proposite approbable for accomplishing distantial that a (wholeship) througher trappagnetics which or bolimans to accompanie to accomp	iteal for Attive o	gie cir weilk. At	<u>តែវិស្សាល់សង្ឃ (១</u> វិទីធិនិ	is willig -	
Vendor demonstrated understanding of the scope of work and demonstrated technical expertise in carrying out the specific work requirements of the RFP	5		5		
Feasibility and quality of proposal approach	5		5		
Innovative solution and bringing in additional resources	2		2		
Addressed SOW requirements for telecommunications and Internet access services	5				
Addressed SOW requirements for internal connections requirements			5		
Addressed SOW requirements for network architecture	2		2		
Addressed SOW requirements for security	2		2		
Addressed SOW requirements for documentation and training	2		2		
Met requirements for scheduling and work plan	2		2		

Review Section	Telecom & Internet Access		Internal Connections		
	Possible Score	SCORE	Possible Score	SCORE	
MENDORIQUALIE GALLONS REPERIENCES AND 2	10110	en e			
RIOR EXPERIENCE SEC					
t. Tone all colline d'exponse and exemble en suvelt as coluneal e apov	Star ASSOciation	Milita interessionero	sac comments	louisine s	
šeis vadijeliogiče eliškoja čendbio Vegija ja od sijekašilošio aktive elistikve elisto	telestorioji (vieta)	indevantatio	itanie Gresisteksi	iliyatin da s	
ionidinamice en similaria projecis. Pomenvidjadsellie zverdeglijonnem 1	in in Our Shirt	odytevyteanochiteanot	etrojiček nokli	gamani 💴	
or the matter and moduless of work real min difference vious rigidity.	: io(o) (da(-:(e)e)e)(e)	igabilitev eti aitei	side of the		
Specients - Schedule sompliene - Aleius angestrer as pedebes, <u>ar</u> poglin quality, and ingelliness of york pedemined her provious miliants continuous of this OP Paring will be awarded to camillarity with pedicinus on the Naude Nauden	the Days god?	eficoja fisiokojeras	v verlenen	hielly	
Vendor's profile, credibility, and description of	7		7		
relevant experience in performance of similar	,		,		
projects		•			
Management capability including project	8		8		
management experience, schedule compliance,					
systems integration experience and implementation experience			N		
Quality and timeliness of work performed for	7	·	7		
previous clients and the comparability of such work			,		
to the requirements of this RFP					
Familiarity with the Navajo Nation and/or work	3		3		
previously performed on the Navajo Nation					
		,			
KESIGNYRAREIKSONINIED ORGANIJEKOANTOONISS			. kg = 14(2) 707		
		erije in ligitarek Rigi erakin erak			
foins will be avaided based on the except sign or one established.	ie obeignedek de	unestinikir vä	หลังเข้าได้เคลื่อเลี้ย	items and	
Detailed resumes of project staff members with	7		7		
credentials	/		' '		
Demonstrated ability of project staff members in	.6		6	-	
performing similar work for other clients					
				,	
WAYAKO PRETIDERENCE CONSIDERATEIONES ESTATE		er og grende gred	100 100	rest ye	
Romin with the several choested on the Vendor sugaring as a stationly had					
Romis withing awarded based on the Wendor suppling as a Hammy It o distancement among the Navapo Business Regulatory Office 25	AND ALE BU	stice on the Ri	MAIN (FIRST COLUMN)	tio Pusiness	
Vendor is a Priority 1 Navajo business	7		7		
Vendor is a Priority 2 Navajo business	3		3		
TOTAL	100		100		
Comments:	and an analysis seed and a security seems.		2. A.	S - 150 F18 E1988 1197 2 PT (BALLY)	
	J	L	1	<u> </u>	
	. *				
·					

i i

VENDOR:		·
REVIEWER: _	DATE	Ž:

	Review Section	Telecom & Internet Access			ernal ections
	·-	Possible Score	SCORE	Possible Score	SCORE
eprotogracióesta		3/01		(0)	
willing she dreside	eau o Estre pradint receive dans diatellatellas at Raussium denominty tille Assuents) o sajanostils	ryelgored Prop	alines vall, be nis vallabe ava	aled harseel or	aution linti Tienvissi eesii
Vendor sub	nitted the lowest cost bid	20		20	
	f overall cost: Proposal Met/Under MFC (Maximum	10		10	
	t Proposal within 20% of MFC	5		5	
ndjesirgisi avid).	SOLUTION SUITABILITY (C. 1995)	200			
. Vo Jefalo ist beeelken tijteri	ativ or amoretic additional describe the Proceedings (or	ordesc poi	l NS Vally ble aboven	i ded kristed om	ine:
Vandor dignarist Eleminiko enduka Lavyadiseliarinka	nte promostik svinteli tilelijastalle iki liksalesõjijakon ete likundigiska telingsondhe seojas oli tvalik, tytelliks promostealajjananda leiratejanjallehimetaliksi illent lava lapoterialies äätikordhankine ta nälillikuisti aso	i savojenje i situo Kal <u>ini</u> lije se o Kinas san grijaje	liidh ay ir diilile) gegai woigk - As -mean dheappal	ike kotentiste n <u>a</u> idantoria Processi spratoria d'altr	d is within ional cost
Vendor den	onstrated understanding of the scope of	5		5	
1	monstrated technical expertise in the specific work requirements of the	·			
RFP					
Feasibility a	nd quality of proposal approach	5		5	
1	olution and bringing in additional	2		2	,
resources	OW requirements for	5			
1	bications and Internet access services)			
	OW requirements for internal			5	
	requirements				
Addressed S	OW requirements for network	2		2	
	OW requirements for security	2		2	
Addressed S and training	OW requirements for documentation	2		2	
	ments for scheduling and work plan	2		2	

	Review Section	Access Connec		ections	
		Possible Score	SCORE	Possible Score	SCORE
	Viginic Averoms, reen and nobs and :			<u> </u>	
IMMOREL VINER	BENCH	1.0). Language		
<u> </u>	specificand occidencing veltax relinicalization	in ke serie en	Entitle disconnection		ก่างเกรา
Beimisoviii 50 grvi	ratajak ibrastarik organiksa. Visotraian Scopnostilla cisasaa ibi ib igiyo att	tekotessääjittaine	injulavanice,កាន	ijunue espuoj	jilyan .
	alikurupingogis. Popuus valikahasibje avandidekkojanis Ikseomotionade savionis hargasikon sapantundeja.				
incoming consisting more	obiete lintakk soli svojik tarajik Organijo kar sola ayitijak kalitani	(elenço(elesión: lorgeses	ardbihivestsine	n webukatoribis	
ingonia ingones or dare in Tapaking aktika di aktika in	is 18020 - Rennus avidābo apvendigu iron karpotterolijā avi Rovaja Matilon	en gpe iyatyailetiy	#1940.00 \pi 111.00 \pi 101.00 \pi	ty work nero	ousby
Vendor's pr	ofile, credibility, and description of	7		7	
	erience in performance of similar				
projects	t capability including project	8		8	
	t experience, schedule compliance,	0	 	0	
systems into	gration experience and implementation	•			
experience					
	timeliness of work performed for ents and the comparability of such work	7		7	. '
	rements of this RFP				
	with the Navajo Nation and/or work	3		3	
previously p	performed on the Navajo Nation				
		!	· · · · · · · · · · · · · · · · · · ·	_ 	· ·
arubsebayibaribir	SONNER OUT THE CAUDONS OF THE			l lár	ľ
			La contravantos	1	
CARLES AND AND AND AND AND	ideel Englesion (Ingrespionies of Faringelesis in the I De deur execution in The Sugar	ស្រែក (សេក្សម្មស្រីស្បា 	nine contractor	pe to tille	itonis (Dita
	times of project staff members with	7		7	
credentials				<u> </u>	
	ed ability of project staff members in	6		6	
performing	similar work for other clients				<u> </u>
	 TERIEN(CEVCON/SIDER-AVITON)		Aprollari Kristoni Dale Silo		710
Point villede ava	atedbaseben de Madoorstading as affidisia d Javaho Savajo Busta veksembroj v Obilga.	en Z. Yayansıb.	smers/dement	uz kités rénté Nati	nje Blichness
Vendor is a	Priority 1 Navajo business	7		7	
	Priority 2 Navajo business	3		3	
	TOTAL	2 100		100	
Comments:		Active Commencer		ar reservation seeds of discussions	A STEED ASSESSMENT OF THE STEE
			<u> </u>		
-					
	•				

VENDOR: _		###.1	
REVIEWER	•	DATE:	

Review Section		& Internet	Internal Connections	
	Possible Score	SCORE	Possible Score	SCORE
PRICUACION	- 2(N)	Files (1985) (C.C.)	310)	
This priving the adoption in Fernic hundred court from the different lines of the form the different lines of the form of the	torite dilb) ritre	Partico Available	incoletnicaya	aeto, biti
Vendor submitted the lowest cost bid	20		20	
Feasibility of overall cost: Vendor Cost Proposal Met/Under MFC (Maximum Feasible Cost)	10		10	
Vendor Cost Proposal within 20% of MFC	5		5	

Proffits will be awarded based I mouding to dirited be period Scope of work Availational po applement the profess at two at	inte Vallidate
respect work resultionally upolement the prespect at more	inte Vallidate
5	
	·
	1 _
5	
2	
5	
2	
2	
. 2	
2	
,	

Review Section	i	& Internet cess	l:	ernal ections
	Possible Score	SCORE	Possible Score	
VENDOR OU ALPEICA HONS REFERENCES AND C BRIOR EXPERIENCES	195		Z-2	
erore pal a chincal regioniste and or college as well-as technical region Potals with the award address of out or Vendor's profile as arbitration and profile and the second of the awarded transfer the arbitration of standard profiles a known with also be a warded transfer a specification of standard profile as systems in regranded a specification of the arbitration of the	igad ipkovanied. Matemiologica	ស្តីទីស្វែកស្រីក្រុងប្រើក្រុងប្រើក្រុងប្រើប្រើប្រើប្រើប្រើប្រើប្រើប្រើប្រើប្រើ	sed gallorions ប្រាស់ទី១នាពេល	design
gredomonnes alistadha propesis a foring well alsabis avended forman se gredence welled the compliance averagementation experience at	erresentational established Al mangallerancomistres	übtev (Ligicsbergigg) district av Telendors	jogenede <u>leki</u> Projektsikilli	asement agement
tion the apalter, and supplies stative of your performed for an extension lines. Acquirement of this REP - Parity W.M. Bawanded for familiarity with	rands flactor and an In the Individual Ne	onbilling entering. Transmint a sin	y work ac die w work in die	nisky
Vendor's profile, credibility, and description of	7		7	
relevant experience in performance of similar			. '	
projects Management capability including project	8		8	
management experience, schedule compliance,				
systems integration experience and implementation experience				
Quality and timeliness of work performed for	7	<u> </u>	7	
previous clients and the comparability of such work to the requirements of this RFP				
Familiarity with the Navajo Nation and/or work	3		3	
previously performed on the Navajo Nation				-
				<u></u>
; Drugsvonmerprerskommerproxerationskapskomskapskapskapskapskapskapskapskapskapskap				
		(5) (5) (5) (5) (5) (5) (5) (5) (5) (5)	i i	
Thomas will be sayanded hared on the expendence of groted statisment Increamonability or that expendences or this players	arrigisətəsi ələyi	Programme Committee	ide (Korrollheer)	itear(scripte
Detailed resumes of project staff members with credentials	7		7	
Demonstrated ability of project staff members in	6		6	
performing similar work for other clients			1	
 INVAVATORERGINERGENGERGONSIDERAGIONES 12 12 12 12 13 14 15 15 15 15 15 15 15			g san Que Transie	
Romks will be swindedklasedhan the Vendors anting as a Priority it.				
"Listing mathum etchys his Nationor Business Republics" Offlica (1985)		TO THE IN	The state of the s	10 15 11 13 10 10 K
Vendor is a Priority 1 Navajo business Vendor is a Priority 2 Navajo business	7 3		7 3	
TOTAL			100	
Comments:				
			<u> </u>	



E-RATE 2007-08 BID SCORING GRID

School/Library Name: Navajo Nation Dine Education Consortium

Prepared by: Pearl Lee Title: Program Manager

Signature: Date: February 7, 2007

Enter Name of Vendor for Each Bid Received:

LIICI	Nume of				iu Received	4 •	
CIRCUITS/T-1	Possible Points	Sacred Winds (New Mexico) 21 Libraries		Cor	Provision mmunications 11 sections)		
Bid Amounts	• •						
Installation		\$	~	\$	166,065.00		
Month recurring		\$	26,670.00	\$	55,164.00		•
Cost per service		\$	1,270.00	\$	492.54		
Bid Amount :		\$	26,670.00	\$	221,229.00		
Price	45		23		45		
Prior Experience	25		10		0		
Navajo Experince	30		15		0		
Total Points:	100		48 ·		45		

		Frontier Communications	
	Possible	(39 Chapters)	
CIRCUITS/DSL	Points		
Bid Amounts			
Installation		\$ 11,661.00	
Month recurring		\$ 3,665.61	
Cost per service		\$ 93.99	
Bid Amount :		\$ 15,326.61	
Price	45	45	
Prior Experience	25	25	•
Navajo Experince	30	30	
Total Points:	100	100	

Enter Name of Vendor for Each Bid Received:

LONG DISTANCE SVCS	Points	Qwe	st		
Bid Amounts					
Installation		\$	-		
Month recurring		\$	-	-	
Cost per minute		\$	0.12		
Bid Amount :	f\t\ i · ·	\$	0.12		•
Price	45	45	;		
Prior Experience	25	25	5		
Navajo Experience	30	. 30)		
Total Points:	100	10	0		

E-RATE 2007-08 BID SCORING GRID

School/Library Name: Navajo Nation Dine Education Consortium

Enter Name of Vendor for Each Bid Received:

INTERNET AGGEGG	Possible	On-S	Sat (111 sites)	ed Winds (21 Chapters)		
INTERNET ACCESS	Points	ļ	<u> </u>			
Bid Amounts						
Installation		\$	-	\$ 		
Month recurring		\$	188,145.00	\$ 2,098.95		
Cost per site		\$	1,695.00	\$ 99.95		
Bid Amount:		\$	188,145.00	\$ 2,098.95		
Price	45		23	45		
Prior Experience	25		25	10		
Navajo Experience	30		30	15		
Total Points:	100		78	70	0	

Enter Name of Vendor for Each Bid Received:

		 red Winds		Hub West	···	
Web Hosting and Domain Reg.	Possible Points		·			
Bid Amounts						
Installation		\$ -	\$			
Monthly recurring		\$ 1,048.95	\$	113,220.00		
Bid Amount:		\$ 1,048.95	\$	113,220.00		
Price	45	45		23		
Prior Experience	25	10		0		
Navajo Experince	30	15		0		
Total Points:	100	70		23		

Enter Name of Vendor for Each Bid Received:

		ePALs	Gaggle.net	Hub West	
Email Services (2000 users/yearly cost)	Possible Points				
Bid Amount:		\$ 72,000.00	\$ 52,800.00	\$ 72,000.00	
Price	45	23	45	23	
Prior Experience	25	0	0	0	
Navajo Experince	30	0	0	0	
Total Points:	100	23	45	23	

E-RATE 2007-08 BID SCORING GRID

School/Library Name: Navajo Nation Dine Education Consortium

Enter Name of Vendor for Each Bid Received:

CELLULAR SERVICE	Possible Points	Sprint/Nextel (500 phones)		
Bid Amount:		\$ 178,186.80	\$ -	\$ -
Price	45	45		
Prior Experience	25	10	<u> </u>	
Navajo Experince	30	10		
Total Points:	100	65	0	0

Enter Name of Vendor for Each Bid Received:

		Sacred Winds (21		Me	ediaCast (111		
Video Conference Equipment	Possible Points	Chapters)			Chapters)		
Bid Amount:	•	\$	252,000.00	\$	923,150.00	\$	-
Price per set up	·	\$	12,000.00	\$	8,316.67		
Price	45		23		45	-	
Prior Experience	25		10		0		
Navajo Experience	30		15		0		
Total Points:	100		48		45	0	

Enter Name of Vendor for Each Bid Received:

	Possible	Adv	anced Network	 Lakehills	
VolP Equipment	Points				
Hardware		\$	4,375,129.60	\$ 21,317,409.03	 •
Software		\$	171,487.00	\$ 3,012,295.80	
Installation		\$	1,493,090.00	\$ 4,440,000.00	
Taxes, misc		\$	230,922.45		
Bid Amount:		\$	6,270,629.05	\$ 28,769,704.83	\$ -
Price	45		45	23	
Prior Experience	25		0	 10	
Navajo Experince	30		0	 15	<u> </u>
Total Points:	100		45	48	0

Enter Name of Vendor for Each Bid Received:

NETWORK MAINTENANCE	Possible Points	Advanced Networks	Lakehills	
Bid Amount:	,	\$ 1,521,375.00	\$ 1,327,424.58	\$
Price	45	23	45	***
Prior Experience	25	0	10	
Navajo Experince	30	0	15	
Total Points:	100	23	70	0

USE THE FOLLOWING TO COMPARE TOTAL PBX OR VOIP (PHONE SYSTEM) SOLUTION: